



# Available Best Candidates

*Here is a listing of our top Fluid Power Candidates in the U.S.*

Candidate ID	State	Title	Max. Travel %	Relocation	Education/ Certifications	Skills/ Accomplishments
M2204626J	AL	Sales Manager		Southeast	BSME, CFPHS	Seeking Sales Mgmt opp in SE, open to travel. Exp. w/OEM & Distrib Sales. Strong tech aptitude, Ext Design Appl. Eng. exp. & Facility Op. Leadership. Built & led teams as Sales Mgr, VP +, exceeded sales goals yrly.
V2200092S	CA	West Coast Regional Sales Manager				Hyd Sys Eng in both ind & mobile hyd for top manu. Has Ag hyd exp. Had designed many mob & ind hyd systems. Bilingual: English/ Spanish.
W2207284C	CO	Sales & Applications Engineer		No	AAS Fluid Power Tech; CFPPT, CFPSS & CFPT	Territory, Key Acc. Sales Eng. w/ proven history of aggressive solution-based sales, key acct mgmt & successful territory/ segment growth thru strategic target marketing, account development and team leadership with a special focus on OEM business development.
C2208989H	FL	Sales Engineer (Account Manager)		FL or HI	MBA; BSME, CFPS,	Highly experienced in fluid power systems & components, & managing a territory in sales. Exp'd w/ supply chain, order processing & quotes. Candidate is bi-lingual.
H5205710S	FL	Account Manager	50%	Yes, MN	BA in Marketing and Management, CFPSS	Industrial Automation Sales Mgr w/ 20 yrs exp. across all industries. Proven sales growth yr. over yr. executive level sales, OEM bus. develop., key acct mgmt., & distribution mgmt.

P5205596J	FL	Sr. Manufacturing Design Engineer	Yes	No	AS in Robotics & Fluid Power	High level hydraulic & pneumatic engineer w/ proven sales exp. Does 2D & 3D drawings w/ around 12,000 hrs of AutoCAD 2D exp., 22,000 hrs of ProE/ Creo, 20,000 hrs of SolidWorks 3D & around 2,000 hrs of SolidEdge software. Has U.S. & Canadian patents on a hydraulic valve device.
O2208174M	IL	Regional Sales Manager		No	BS	12 plus yrs of management exp. handling regional sales territories throughout the US. Has proven track record of positive sales growth.
W5208637J	IL	Pump Engineering Mgr/Fuel Sys. Product Mgr.		No	BSME & 3 US Patent Awards	Strong engineering professional w/ multiple Engineering degrees from Milwaukee School of Engineering & a MS focused in Manufacturing Systems.
K2202265J	IN	Account Manager		Yes, NC	BSB	Terr Acct Exec. Consistent sales leader w/profit above 35% margin in diverse ind. Can design hyd, pneu & filtration sys & provide solu.
P5204006J	LA	Service Manager		No	CFPHS	Service Manager exp'd w/troubleshooting, on-site repair of fluid power systems & their components, retrofitting new components into systems in need of modernization/customization, building new systems, & preventative maintenance.
S5201418J	LA	Regional Sales Manager		No	MBA; CFPHS	Seasoned Regional/Acct Manager w/ a career history of surpassing sales goal achievements is seeking his next opportunity to add value to a firm through their education, industry experience and technical knowledge.
L5204412C	MD	Executive Account Manager	Yes	Yes	AA	Versatile candidate whose career objective is to find a senior sales or sales management position that will provide opportunity for long term commitment, stability, and growth. Candidate has over 31 years combined sales experience in the Fluid Power & General Machinery industries.

A2202220M	MI	Northeast Area Manager		No	BSBA	Managed 19-state territory in NE & responsible for acquisition of new OEM customers, sales activity, & managing these partnerships by supporting engineering & purchasing teams for prod. & sys. Design.
G2204096N	MI	Regional Sales Manager		No	BS & CFPS	Successful Sales Engineer with project management experience. Recognized for problem solving and team leadership abilities. Designed power units utilizing sound hydraulic, electrical, and mechanical concepts.
W6262020J	MN	Business Unit Manager	70%	No	BSIE & MBA	Business/operations leader w/ 20+ yrs of engineering, operations & business development exp. in the mobile, industrial, aerospace, semiconductor & fenestration industries seeking his next great opportunity.
F5206458N	MN	Sr. Product Development Engineer		No	BSME	Engineer w/ extensive project mgmt. exp., strong analytical abilities, solid aptitude for mechanical design, a natural problem solving capacity, department leadership & managerial skills seeks a new opportunity.
P5205766D	NH	Hydraulics/Automation Applications Specialist	Yes	No	BSME	Sales & Solutions Engineer seeking his next challenging opportunity. Has a very technical background which has proven successful w/ his Territorial Sales exp.
F5206733S	OH	Business Development Manager		No	BS & BSE	Bus. Develop. Manager w/ diversified experience in product mgmt.. sales & marketing that delivers results, improves market share & increases profits through well-built customer relationships.
B5207833M	OH	National Sales Representative		No	AA	29 yrs of tech sales exp. Broad knowledge of mobile & ind OEM mrkt. Proven success in new acct develop. Consistent w/sales obj, consultative selling & development of training program.

B2203127J	OH	North American Sales Manager		No	BSME	Candidate has extensive construction and agriculture background working w/most major off-highway OEMs. Seeking position to effectively utilize my strong customer experience, along with my organizational, communication and people skills.
R2203038M	OH	Sales Manager - OEM Stationary Markets		No	MBA-Mgmt, M.Ed, BA-Psychology	Deep experience w/Ind. Sales with a strong technical aptitude. Proven negotiation skills which as resulted in significant revenue for employer.
L5201777J	Ontario	Territory Manager	50%	No	BSME	Bus. Develop. & Sales Professional w/ ME background in Design Tech. Expertise in the concept, creation, development & demonstration of innovative ME designs & modules. Keen ability to improve component designs, increase efficiency, & decrease the need for re-engineering all while being able to convey and relate to customers.
F2202494J	OR	Sales Account Manager		Yes, to East Coast	MME & BSME	Experienced Account Manager with keen problem-solving abilities and promotional skills to sell engineered hydraulic products and solutions direct to OEMs or thru Distribution in Eastern US.
R2202804S	OR	Office Manager		Yes, to East Coast		Highly experienced in fluid power systems & components, & managing a territory in sales. Exp'd w/ supply chain, order processing & quotes. Candidate is bi-lingual.
C2208243J	PA	OEM Development Mgr.		No	BSE Sc.	Bus Leader w/30 yr exp. Developed sales terr from \$12k to \$1 mil in 3 yrs. Developed 2 new prod in 2 yrs that accts for 12% of NA Sales.
H5203472R	PA	Area Sales Manager	60-70%	No	CE in Hydraulics	20 + yrs of outside sales exp. selling through distribution & direct to OEM's & Industrial customers. Consistently met sales objectives & forecasted growth, by both increasing sales at existing customers & the successful application of products at new customers.

K2207042T	SC	Product Specialist			BSME & MBA	Experienced mechanical engineer w/extensive background in the fluid power (hydraulics) industry. Skilled in managing projects w/ both large (global) & small sized OEM customers.
M2209158J	SC	Applications Engineer	65%	No	BSE	Applications Engineer that designs hydraulic systems for current customer portfolio and also performs field service w/ testing machines & field validation at customer sites.
A2201298S	TN	Sales Manager-Distribution	50-60%	No	BSME	C+ Level Exec w/30 yr exp selling hyd systems & components in mobile market. Is an exp fluid power prof that Improved yr-to-yr distrib sales growth @ 3 co's.
W2204093R	TN	Territory Manager		No	AAS, Mech Eng Tech; CFPS	Exp'd Terr Sales Rep to OEM cust. Can read hyd & pneu schematics. Has designed hyd sys for 30 yrs. Has terr staff mgmt exp.
F5207127L	TX	Sales & Marketing Manager		No	BS	20+ years of International Sales & Marketing exp. for different products/services, is very technical and complex through a variety of companies & sectors.
W2205309M	WA	Engineer, Hydraulic Specialist		No	BSME & CFPHS	Experienced Production Manager w/ demonstrated history of working in the machinery industry. Skilled in Oper. Management, Engineering, Business Development, Project Engineering, and Fluid Power.
D2208151B	WI	Zoning Sales Manager		No	BS Bus. Mgmt.	Sales management professional with over 20 years in business, finance and management roles. Demonstrates a passion for building relationships, cultivating partnerships and growing businesses.
K2202164K	WI	Sales Manager		No	BS & MBA	Experienced sales exec. w/history of strategic business growth throughout a variety of roles w/ Fluid Power Manufacturing & Industrial Distribution.