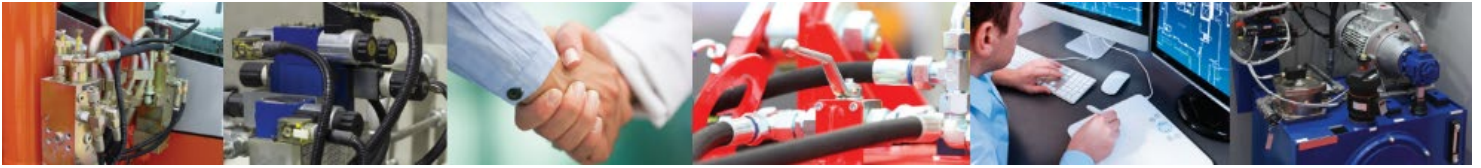




UNIVERSAL SEARCH ASSOCIATES dba

FLUID POWER CONNECTIONS

The Preferred Staffing, Search & Recruiting Firm
Placing Top Talent That Works!



November 2024 Current Available Best Candidates

Here is a listing of our top Fluid Power Candidates in the U.S.

Interested in a candidate? Send an email to topjobs@usa-4u.com and include the Candidate ID #

Candidate ID#: W112024T

Hydraulic Executive is looking to change their career direction and is seeking a Hydraulic Regional Sales opportunity. Candidate has proven execution of developing strategic business plans by understanding market conditions, emerging markets, and technologies to lead to sales goal achievement by looking at building off current company strengths, and packaging a business model that expands their reach.

Candidate ID#: S112024G

Experienced Hydraulic Senior Application / Technical Sales Engineer is looking to continue their career growth within the Sales, Engineering and Project Management field in the fluid power industry. Has extensive leadership qualities in the military including fluid power SME within aviation in the USMC. Candidate has served in many capacities ranging from sales management, product development marketing, field installations and solutions provider applications, hydraulic sales engineering and the aviation field.

Candidate ID#: K112024J

Seeking their next Hydraulic Sales/ Sales Management opportunity is our candidate that has a BS Marine Engineering & Transportation, an MS in International Management, and is a Certified Fluid Power Engineer, a Certified Fluid Power Hydraulic Specialist, a Certified Fluid Power Pneumatic Specialist and a Certified Mechanical Power Transmission Specialist.

Candidate ID#: C112024D

With a BS in Business / Marketing and 3 years of an Electrical Engineering degree, our Hydraulic Sales candidate has a diverse background across various industries. He managed OEM sales in 7 countries and oversaw sales for 80 distributors globally.

Candidate ID#: C112024B

Mobile Hydraulic Area Sales Manager with a large and diverse customer base is seeking their next challenging position. Candidate is self motivated, team oriented and dedicated to technical sales and providing outstanding customer service.

Candidate ID#: G112024N

Candidate has a BS in Marketing, a Fluid Power Certification from a Technical College and also is a Certified Fluid Power Hydraulic Specialist. Also has both mobile and industrial hydraulic sales engineering exp. and reads hydraulic schematics and can design systems.

Candidate ID#: A112024A

Qualified Leader for challenges requiring expertise in Key Account Management, relationship building, customer retention, service quality and operations. Motivated Leader and team player with a track record of consistently exceeding expectations, delivering results, boosting efficiency, and contributing to revenue growth.

Candidate ID #: C112024K

Seeking to further their career trajectory with additional management responsibilities and problem solving to develop new business through relationships, is an energetic and driven Hydraulic Sales professional with a technical background.

Candidate ID #: Y112024A

Hydraulic Application & Design Engineer located in IL has a BSME and is a Certified Fluid Power Hydraulic Specialist. Candidate designs mobile hydraulic systems with SolidWorks 3D, Inventor, AutoCAD and other software programs. Proven sales experience driving \$7 million in new business.

Candidate ID #: B112024C

Area Sales Manager that is located in GA, is an experienced executive with a demonstrated history of working in the Industrial Sales/ Distribution Industry and managing multiple locations is looking for their next sales management position. Candidate is skilled in Sales, Industrial Distribution, Fluid Power, Pneumatics and Sales Operations.

Candidate ID #: D112024R

Regional Sales Manager located in SC that is renowned for driving substantial revenue growth, expanding market share, and building high-performing sales teams is seeking their next executive level position. Candidate has proven success leading operational and sales activities across multiple locations, optimizing regional performance and outcomes. Administer profit and loss activities through strategic planning and accurate forecasting.

Candidate ID #: M112024P

Based in AZ, our results-driven senior sales management candidate with experience in sales, distribution, customer service and manufacturing operations is seeking their next challenging position in the hydraulic industry. Candidate is a collaborative leader with the ability to motivate and mentor highly successful cross-functional sales teams to consistently achieve organizational profitability.

Candidate ID#: M112024D

Looking for their next rewarding career opportunity is our highly motivated, results-oriented Hydraulic Sales & Marketing Executive offering outstanding presentation, communication and cross-cultural team management skills. Candidate holds a BSME and has worked in the hydraulic industry for over 25 years.

Candidate ID#: E112024D

With over 5 years of experience, our Hydraulic Account Manager candidate has a BSME and is a CFPHS. Candidate can design, build and repair complex hydraulic systems and components. In addition, they are skilled in implementing continuous improvement approaches to improve project and product quality.