



UNIVERSAL SEARCH ASSOCIATES dba

# FLUID POWER CONNECTIONS

*The Preferred Staffing, Search & Recruiting Firm  
Placing Top Talent That Works!*



## July 2025 Current Available Best Candidates

### Here is a listing of our top Fluid Power Candidates in the U.S.

**Interested in a candidate? Send an email to [topjobs@usa-4u.com](mailto:topjobs@usa-4u.com) and include the Candidate ID #**

**Candidate ID #: C072025C - Location: TX – Open to Relocation**

Technical Sales leader with expertise defining strategy to drive revenue, identify and capitalize on lucrative strategic partnerships, and build and lead high-performance sales teams, is seeking a new leadership position with an opportunity for growth.

**Candidate ID #: C072025S - Location: AZ**

Highly motivated and results-driven Hydraulic Sales professional is looking for a new position. Exceeds sales targets by building strong customer relationships, understanding needs, and delivering tailored solutions. Proven track record in effective negotiation, and closing deals while maintaining a strong focus on customer satisfaction.

**Candidate ID#: S072025A – Location: TX**

Seeking a new opportunity is our results-driven District Sales Manager with extensive experience in managing distributor and direct OEM/MRO sales channels. Candidate has proven track record of exceeding sales targets and implementing successful strategies to increase market share.

**Candidate ID#: W072025T – Location: MN - Open to Relocation**

Hydraulic Executive is looking to change their career direction and is seeking a Hydraulic Regional Sales opportunity. Candidate has proven execution of developing strategic business plans by understanding market conditions, emerging markets, and technologies to lead to sales goal achievement by looking at building off current company strengths, and packaging a business model that expands their reach.

**Candidate ID#: K072025J – Location: FL**

Seeking their next Hydraulic Sales/ Sales Management opportunity is our candidate that has a BS Marine Engineering & Transportation, an MS in International Management, and is a Certified Fluid Power Engineer, a Certified Fluid Power Hydraulic Specialist, a Certified Fluid Power Pneumatic Specialist and a Certified Mechanical Power Transmission Specialist.

**Candidate ID#: C072025D – Location: IN – Open to Relocation**

With a BS in Business / Marketing and 3 years of an Electrical Engineering degree, our Hydraulic Sales candidate has a diverse background across various industries. He managed OEM sales in 7 countries and oversaw sales for 80 distributors globally.

**Candidate ID#: G072025N – Location: MI**

Candidate has a BS in Marketing, a Fluid Power Certification from a Technical College and also is a Certified Fluid Power Hydraulic Specialist. Also has both mobile and industrial hydraulic sales engineering exp. and reads hydraulic schematics and can design systems.

**Candidate ID #: C072025K - Location: MN**

Seeking to further their career trajectory with additional management responsibilities and problem solving to develop new business through relationships, is an energetic and driven Hydraulic Sales professional with a technical background.

**Candidate ID #: Y072025A - Location: IL**

Hydraulic Application & Design Engineer located in IL has a BSME and is a Certified Fluid Power Hydraulic Specialist. Candidate designs mobile hydraulic systems with SolidWorks 3D, Inventor, AutoCAD and other software programs. Proven sales experience driving \$7 million in new business.

**Candidate ID #: B072025C - Location: GA**

Area Sales Manager that is located in GA, is an experienced executive with a demonstrated history of working in the Industrial Sales/ Distribution Industry and managing multiple locations is looking for their next sales management position. Candidate is skilled in Sales, Industrial Distribution, Fluid Power, Pneumatics and Sales Operations.

**Candidate ID #: D072025R - Location: SC**

Regional Sales Manager located in SC that is renowned for driving substantial revenue growth, expanding market share, and building high-performing sales teams is seeking their next executive level position. Candidate has proven success leading operational and sales activities across multiple locations, optimizing regional performance and outcomes. Administer profit and loss activities through strategic planning and accurate forecasting.

**Candidate ID #: M072025P – Location: AZ**

Based in AZ, our results-driven senior sales management candidate with experience in sales, distribution, customer service and manufacturing operations is seeking their next challenging position in the hydraulic industry. Candidate is a collaborative leader with the ability to motivate and mentor highly successful cross-functional sales teams to consistently achieve organizational profitability.

**Candidate ID#: E072025D – Location: MN**

With over 5 years of experience, our Hydraulic Account Manager candidate has a BSME and is a CFPHS. Candidate can design, build and repair complex hydraulic systems and components. In addition, they are skilled in implementing continuous improvement approaches to improve project and product quality.

**Candidate ID#: L072025T – Location: NC**

Our Business Development Manager is a results-driven professional with 25+ years of experience. Has a proven track record of driving growth, creating unique value propositions, and building high-performing teams. Skilled in strategic planning, customer relationship management and leading complex product launches.

**Candidate ID#: S072025B - Location: MN**

Experienced in the highly challenging and competitive environment of hydraulics, pneumatics, filtration, centralized lubrication and motion control industries, our candidate is seeking their next rewarding position.

**Candidate ID # K072025J – Location: WI**

Looking for a new career advancement opportunity is our highly experienced Hydraulic Sales Engineer that specializes in selling advanced hydraulic systems. Candidate holds a Fluid Power Degree, hold 3 - IFPS Certifications, amongst several others.

**Candidate ID # H072025J – Location: WA**

Our driven, focused and technical Hydraulic Account Manager is looking to manage a sales territory where they can use their skills and experience to meet company revenue targets. Can Design Systems and troubleshoot/provide support.

**Candidate ID # C072025M – Location: DE – Open to Relocation**

Obtain a leadership position utilizing developed business skills in operations and sales to build and implement successful business plans, communicate with, and motivate others, manage budgets and resources effectively, develop successful business relations and increase operating margins.

**Candidate ID #: T072025J – Location: FL**

Sales Director with proven experience building mutually beneficial business relationships driven by bottom line value, is looking for their next dynamic sales leadership position. Candidate is a strategic revenue leader who motivates high performing sales teams by developing focused talent to maximize profitability and utilizing analytics to identify and execute areas of growth.

**Candidate ID#: B072025G - Location: IL - Open to relocation**

Dynamic Mobile Hydraulics Account Manager with experience driving customer success and revenue and a proven track record of achieving 5-10% annual growth through strategic relationship management, cross-functional collaboration, and custom solution development is seeking their next opportunity.

**Candidate ID#: C072025B – Location: TX**

Mobile Hydraulic Area Sales Manager with a large and diverse customer base is seeking their next challenging position. Candidate is self-motivated, team oriented and dedicated to technical sales and providing outstanding customer service.